

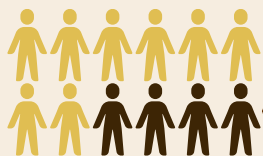
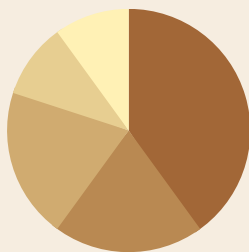
# Global Case Study Mid-sized Clinical Trial Service Provider

Company size: 1,800 permanent employees

**Number of candidates placed: 228**

## Locations:

**US: 106**  
**EU: 63**  
**UK: 55**  
**APAC: 3**  
**Africa: 1**



## Positions Placed:

**Project Managers: 70**  
**Business Development: 12**  
**Commercial / Account Management: 30**  
**Operations / Logistics: 23**  
**Home Trials: 56**  
**Customer Services / CRM: 32**  
**Quality Assurance: 5**

## Senior Appointments:

**Vice President: 3**  
**Operations Director: 12**  
**Senior Director Business Development: 12**  
**Account Directors: 6**  
**Clinical Operation Directors: 4**



## OVERVIEW

- ▶ They approached us to provide our services across all functions on a global scale, seeking our support to bolster their rapid growth plans.
- ▶ Despite having an on-site recruitment team, they recognized the need for additional support from an external agency with specialized expertise in the Clinical Trials niche. They needed a partner who could swiftly understand their fast-paced, demanding culture and promptly present them with high-quality candidates.
- ▶ We built a team dedicated to their needs and effectively became an extension of their on-site recruitment team
- ▶ Working hand in hand with the President and the Executive Leadership Team, in tandem with Global HR and Talent Acquisition
- ▶ Verbatim Pharma manages all roles on behalf of the organisation, providing sector heads and HR with weekly updates on recruitment

## RECOMMENDATIONS



I have been working with Verbatim Pharma in my current role of Global HR Director and have found them to be an excellent global agency.

They have provided a genuine partnership with our company and work hand in hand with our recruiters and leadership team to fill all levels of roles within our organisation.

Verbatim Pharma is very well versed in the needs of our industry and that of any company working in the Pharma or Clinical Trials space.

They always strive to understand the needs of the business to find the exact candidate with the skill set that is needed to help us continue to move our business forward.

They show the utmost integrity and have high ethical and moral standards. I would recommend for anyone to work with Verbatim Pharma for their hiring needs, they are a brilliant global staffing agency.

