

## Case Study

# Rapid QA Director Placement for a Relocated Company

### Background:

A clinical trial supply company recently relocated its operations to the United States.

### Challenge:

The client had a critical Quality Assurance (QA) Director position that had remained unfilled for an extended period of two years. Despite efforts to recruit for the role, they had been unable to find a suitable candidate to lead their QA department.

### Action Taken:

Recognizing the urgency, the client turned to Verbatim Pharma for assistance. Following an initial consultation, Verbatim Pharma launched a targeted candidate search, shortlisting highly qualified individuals. The chosen candidate underwent evaluation and interviews. Verbatim Pharma facilitated the offer and negotiation process, ensuring a swift onboarding.

### Outcome:

The entire recruitment process, from initial consultation to the candidate's start date, took one month. Verbatim Pharma's efficient approach successfully filled the critical QA Director role.

### Conclusion:

Verbatim Pharma's commitment to understanding the client's needs and executing a tailored recruitment strategy led to the prompt placement of a QA Director. This case highlights the value of a specialized recruitment agency in addressing staffing challenges.

### Comments from the Client:

"She is fantastic and brings the experience we need for our business."